

S. ZAIGHAM ALI

CPA (Canada) · ACCA · CFA Level 1 · Ex-PwC · Google Data Analytics Certified

Dubai, UAE | +971 58 299 8189 | zaighamlinks@gmail.com | linkedin.com/in/zaighamalifca

LIVE WORK — DASHBOARDS & APPS

Portfolio Website <i>[live]</i>	Working Capital & Trade Finance <i>[credentials at interview]</i>	Task Manager App <i>[credentials at interview]</i>	FMCG Production App <i>[credentials at interview]</i>	CFO Dashboard (Demo) <i>[live demo]</i>	Variance Review (Demo) <i>[live demo]</i>
---	---	--	---	---	---

Tap any tile to view the live application or dashboard. Each was built and deployed by me.

EXECUTIVE SUMMARY

FP&A leader for asset-intensive groups across offshore O&G and marine services — 15 years spanning upstream operations, refining, power, oil trading and shipping. Partner to founders, CFOs and Boards on rolling forecasts, vessel & voyage economics, DCF and fleet valuation, and EBITDA-bridge variance storytelling. Hands-on builder of Python-powered live dashboards and mobile apps that plug into MS Dynamics, SAP, Oracle and Tier-2 ERPs — turning month-end into a continuous, decision-ready view.

CORE COMPETENCIES

- › FP&A, Board Packs & EBITDA Bridges
- › Rolling Forecasts & Scenario Analysis
- › Project Finance, DCF & Fleet Valuation
- › IFRS Consolidation (Multi-Entity)
- › Market Intelligence — Offshore O&G
- › Executive Storytelling (PowerPoint)
- › Cost center Analytics & Deal-Rate Benchmarking
- › Liaison External Parties Audit and Compliance
- › Tender, Charter & Pricing Analytics
- › LC / SBLC / AOP — Banking & Compliance Liaison
- › ERP-Linked Live Dashboards (Python · Power BI)
- › Working Capital, AR/AP & Inventory Discipline

PROFESSIONAL EXPERIENCE

Esناد Africa Oil Services & Operations — Dubai, UAE

Nov 2024 – Present

Director, Financial Planning & Analysis Upstream O&G contractor — 5-entity group across UAE, Libya, Gambia

Corporate Finance

- Group consolidation across 5 entities; monthly board pack, CFO-level reports and EBITDA bridge with variance commentary on actual vs budget vs forecast.
- Rolling forecast cashflows for the group; Daily Working Capital Status (DWCS) dashboard auto-refreshed via Power Automate — adopted by ownership as the primary cash-governance tool.
- Structured a USD 7M cross-border bridge facility across 4 entities and 3 jurisdictions — agency-fee structure, drawdown mechanics and full legal documentation — funding a West African bitumen terminal rehabilitation.
- LC monitoring & banking liaison — discrepancy resolution, amendments and negotiation of new LCs, SBLCs and AOPs with Emirates NBD and international banks; KYC/AML clearance on a TotalEnergies supply contract.
- Primary liaison with internal & external auditors and tax consultants; built and deployed a live Finance Dashboard PWA (Python + encrypted OneDrive pipeline) consolidating bank, AR/AP, LC and expense data in real time.

Project Finance

- Full financial modeling — scenario and sensitivity analysis — for Libya Concession 32 and Chad Doba Concession, co-led with Halliburton (technical partner) on reservoir, capex and operating assumptions.
- DCF valuations for upstream projects across Africa (Chad, Egypt Western Desert) and yearly fleet/asset valuation with sensitivity analysis; investor pitch decks with executive narrative and illustrations for BOD and prospective partners.
- Built AWP — a mobile application (Python backend, live ERP integration) tracking the Annual Work Program across wells and cost centres with cost-centre slice-and-dice and budget vs actual vs forecast views.
- Automated the site-to-bank document pipeline — site team → AR → Treasury → Banks — with auto-discrepancy detection on invoices, supporting documents and payment instructions, preserving healthy cashflows and audit traceability.

Rock Petroleum — Dubai, UAE

Jun 2023 – Nov 2024

Finance & Accounting Manager Oil trading desk + physical shipment management

Trading Desk FP&A

- Owned trading P&L by book, cargo-level margin, working-capital and inventory analytics; rebuilt the monthly management pack as a single consolidated process replacing fragmented Excel.
- Designed Power BI dashboards for trading P&L, cash position, LC utilization and inventory — real-time refresh from ERP — adopted by the desk as the primary daily view.
- End-to-end treasury — daily cash positioning, FX exposure, trade-finance flows (LCs, SBLCs, working-capital lines) across multiple banks; hedging strategies with the risk desk on open positions and forwards.
- Established UAE VAT & Corporate Tax framework — registration, first-year filing strategy, transfer pricing; led ERP upgrade, COA redesign and intercompany automation.

Shipment Management — Fleet & Voyage Economics

- Voyage P&L ownership for a fleet of 6 owned vessels plus outsourced tonnage — cargo-after-marine margin charged back into the Rock Petroleum trading books at deal level.
- Cost-centre control over the marine stack: demurrage, dry-dock cycles, scheduled maintenance, crewing rotations and manning cost, bunker, port and agency fees, and ship-management service contracts.
- Tender support and charter contract negotiation analytics — charter-in vs charter-out modelling, day-rate benchmarking, and onboard vessel inventory & bunker reconciliation for working-capital optimization.

Onex Holdings — Taurus ARM (Energy Division) — Dubai, UAE

Mar 2019 — Jun 2023

Group Finance Manager — Energy & Oil Trading · *Bezhan Refinery (125,000 BPD)* · *Bazian Power Plant (720 MW)* · *Qaiwan Downstream Trading*

- Drove annual budgets, rolling forecasts and monthly variance reporting across the energy portfolio; IFRS standalone and consolidated financial statements; full audit closure across business units.
- Built Power BI executive dashboards spanning divisional P&L, weighted-average utilization, OPEX-per-day benchmarking, working capital and CAPEX tracking — replacing static monthly decks with live insight.
- Coordinated with the group's in-house shipping arm (12 owned vessels + outsourced tonnage) on crude and product movement — voyage cost feed into refinery netbacks and trading-margin analysis.
- Working capital, AR/AP, inventory, deposits and guarantees across BUs; Iraq statutory compliance (Income Tax, WHT, tax audits); managed a team of 14 and owned acquisition-side finance workstreams.
- Provided commercial and strategic support to Iraq business units and Dubai head office; quarterly reforecasts and full-year outlook delivered to BOD with variance narrative.

PwC — Lahore, Pakistan

May 2012 — Apr 2015

Senior Audit Associate II

- Planned and executed IFRS / ISA audits including consolidated financial statements under PwC Global Audit Methodology; led teams end-to-end and reviewed controls across the accounting cycle.
- Variance analysis vs budgets, forecasts and prior year to identify risk areas and growth signals; recommendations on cash investment policy, working-capital management and credit controls.

A&A Associate · Sharif Group (Earlier) — Dubai, UAE / Lahore, Pakistan

Jun 2015 — Mar 2019

Sr. Consultant (Accounting & Tax) · *Asst. Manager Finance*

- Consolidation workings and IFRS group accounts; fund accounting (limited partnerships, separate accounts); regulatory compliance and review of financial statements.
- Implemented multiple Tier-2 accounting systems for client groups across UAE and Pakistan — chart-of-accounts design, data migration, training and post-go-live support.
- Month-end reporting, GL-level variance analysis, CAPEX budgeting module ownership and Hyperion implementation support for budget, reporting and control cycles.

TECHNOLOGY & TOOLS

ERP & Finance Systems: MS Dynamics · SAP · Oracle 12 · Hyperion · multiple Tier-2 accounting platforms implemented for client groups · IFRS consolidation

Data & Automation: Python · SQL · Power Query · Excel VBA · Power Automate · Office Scripts

BI & Visualization: Power BI · live PWA dashboards · Chart.js · executive PowerPoint

Dev & Deployment: GitHub · Supabase · Railway · Netlify · encrypted data pipelines (XOR / SHA-256)

AI & Custom Builds: Claude Vision API (fraud-prevention inventory) · ERP-integrated mobile apps · auto-discrepancy detection pipelines

SELECTED CUSTOM APPS — CLIENTS & INDUSTRIES

Built and shipped by me. Live links available on request or via the Portfolio Website button above.

■ Gold Mining

Ops & finance app — production, inventory, cost-per-ounce [\[link\]](#)

■ Task Management

Team productivity tool with live dashboards & reminders [\[link\]](#)

■ Foodstuff / FMCG

AI-vision inventory & fraud-prevention PWA (Claude Vision + WhatsApp) [\[link\]](#)

■ Oil & Gas — Upstream

AWP mobile app — wells & cost centres, ERP-linked [\[link\]](#)

■ HR & People Ops

Onboarding, leave & performance tracking — role-based [\[link\]](#)

■ Oil Trading & Shipping

Voyage P&L, LC monitoring & cash governance [\[link\]](#)

EDUCATION & CERTIFICATIONS

CPA Canada (2016–2017) · **ACCA** (2012–2017) · **CFA Level 1**

Google Data Analytics Professional Certificate · **M.Com** — HEC Pakistan (2017) · **BSc Applied Accounting** — Oxford Brookes University (2011–2015)